

Starting a 3 Way Chat

Three way chats are valuable because they give third party validation to your friends who are interested in the products, connects them to someone else within the Plexus community and allows you to learn along the way.

After you have started a conversation with someone who is interested in Plexus start a conversation in email, Facebook messenger or even on the phone between yourself, your potential and your sponsor. Start the conversation something like this,

“Susie, I am so excited that you’re interested in making some healthy changes and learning more about what Plexus can do for you. I wanted to introduce you to my friend Jody because I know that you’ll be so encouraged by what’s happened in her life in the past two years. Jody, Susie is my friend from my college years, she has 2 kids and is fantastic. I know you would love her. Would you share your story with Susie?”

That’s it! You don’t need to ask their permission to start the chat, you just do it. They will get to hear another amazing Plexus testimony and ask any questions that they may have.

If you need further help answering questions, don’t ever hesitate to reach out to your leaders. That’s what they are here for!