

# New Customer/Ambassador 30 Day Follow-Ups

Name: \_\_\_\_\_ Enroll Date: \_\_\_\_\_

Week	<input checked="" type="checkbox"/>	Date	Notes
1			
2			
3			
4			

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Week	<input checked="" type="checkbox"/>	Date	Notes
1			
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Name: \_\_\_\_\_ Enroll Date: \_\_\_\_\_

Week	<input checked="" type="checkbox"/>	Date	Notes
1			
2			
3			
4			



When you add a new Ambassador, write their name down in your planner on the day you recruit them.

### WEEK ONE (FOUR DAYS AFTER RECRUITMENT)

Write their name again to check-in. Suggestions of what to say: "Hey Ashley! Have you gotten your products yet? I'm SO excited for you!" If they have received products and started say: "How did you like the taste of the pink drink? Tell me what you thought!" Send dosage recommendations and a video toolbox explaining the products they're taking.

### WEEK TWO

Check-in: "Are you getting into a good rhythm? Do you feel like you're taking your products consistently? Are you drinking your water? Are you pooping 2-3 times a day?" If they are already having issues, pencil in an additional follow-up 2-3 days later after troubleshooting them.

### WEEK THREE

Check-in: "Hey Ashley! I wanted to ask you if you've seen an increase in your sugar cravings? My third week, I noticed they came back." If the answer is "yes", troubleshoot them by increasing ProBio5. If "no", say: "If you notice anything like fatigue, sugar cravings, bloating...please don't hesitate to reach out to me! That's actually a sign that your body is healing itself, and I want to make sure we adjust your products so you're comfortable if any of those things happen."

### WEEK FOUR

Check-in: "I'm so excited that you're feeling awesome!" OR continue to coach them through healing reminding them the importance of the 90-day-commitment. Help them set alarms to remember to take products, find easier ways to get their water in, etc.

